

Over the last couple of years, Ian Brown's International Woodworking Machines has successfully installed a range of Soukup machinery to a range of joinery firms across the UK. As one of the fastest growing brands in the UK, demand for the Soukup solution is growing strongly and a new manufacturing plant has recently opened near Prague to help cope with demand here in the UK.

Soukup solutions finding favour with creative joinery firms

Take for instance, Wood & Wisdom based in Balcombe, West Sussex. Since the bespoke joinery firm elected to install a Soukup CNC Crafter window machining centre, production capability has improved significantly. To the point where the company is now capable of making 50 windows a day for a relatively modest financial outlay. The machine only takes a floor space of 2m x 2m and, alongside windows, is also capable of producing, doors, conservatories and a range of joinery components.

Soukup's Crafter has been specifically designed for manufacturing of British windows. The Czech manufacturer says it is the only machine on the market optimised not only for casements but also for sliding sashes.

Another firm which has invested in a Soukup CNC Crafter window machining centre recently is Woodbase Joiners, based near Hastings in East Sussex. Owner Simon Bartlett is genuinely impressed with his acquisition as for its small 2m2 footprint is readily capable of producing, doors, conservatories and other joinery components in addition to sliding sash and casement windows.

In 2013, Preston firm Sanderson Brothers also installed a Soukup Wizard CNC machining centre and this machine has gone on to completely transform its joinery production compared to the previous single machine production operation. The company now manufactures window, doors and conservatories all on the

machine with ease – using one operator. As Ian Sanderson says: "Fifty sashes manufactured today, very happy, my Wizard is working well!"

In 2014, a leading uPVC window manufacturer based in London started to produce traditional wooden windows in response to market demand for a more appropriate alternative to uPVC for installation in premier London buildings, often with Listed status. Having looked at the market and finding only very expensive and overly-complex machinery available, Prefect Crystal Windows discovered Soukup CNC Crafter window machining centre from International Wood Machines' Ian Brown.

Krystian Pawlak, owner of PCW Windows says: "When we found the Soukup Crafter it was like a dream come true! With Ian's knowledge and experience, I knew we would get the right machine for us. Everything came on time, the installation was quick and it was all set-up and ready to go in no time."

One of Northampton's top joinery firms, Hevey Joinery, installed a Soukup CNC Crafter window machining centre in the summer of 2014 and they are equally praiseworthy of the service Ian Brown and Soukup MD, Jaroslav Soukup provided throughout the sales and installation process.

Indeed, managing director Mark Mulvey congratulated Ian and Jaroslav: "May I take this opportunity of congratulating you and Jaroslav on securing our order, it was and is refreshing to deal with such knowledgeable people who do what they say, when they



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London Box Sash Joinery



DB Joinery



Hevey Joinery



Sanderson Bros



Simon Willis Joinery

say."

At Leamington Timber Windows & Joinery Co, IWM and Soukup also supplied a completely refurbished pre-owned Steton Flipper Window Centre complete, with a selection of Zuani Tooling, to help produce a timber windows and doors to great effect.

Simon Willis Furniture and Joinery, based in North Yorkshire, is a two-man bespoke joinery manufacturer which has installed a Soukup Temac CNC automatic single end tenon machine to manufacture casement and sliding sash timber windows and conservatories.

Timbawood Ltd based in Feltham, London, also used a Soukup Crafter to manufacture casements and sliding sash timber windows and conservatories. He too provided a glowing testimonial: "Gentlemen, thank you – much appreciated. The machine is great – it has speeded up production no end. Your team did exactly what they said they would do when they said they would do it – we are impressed and a very happy customer."

GB Joinery of Stockport has installed a Soukup Crafter CNC Window Centre and a Soukup Versa milling and drilling machine to

manufacture traditional, flush, high performance, storm-proof casement windows and doors plus sliding sash windows.

London Box Sash is IWM-Soukup's latest Crafter Installation. The company specialises

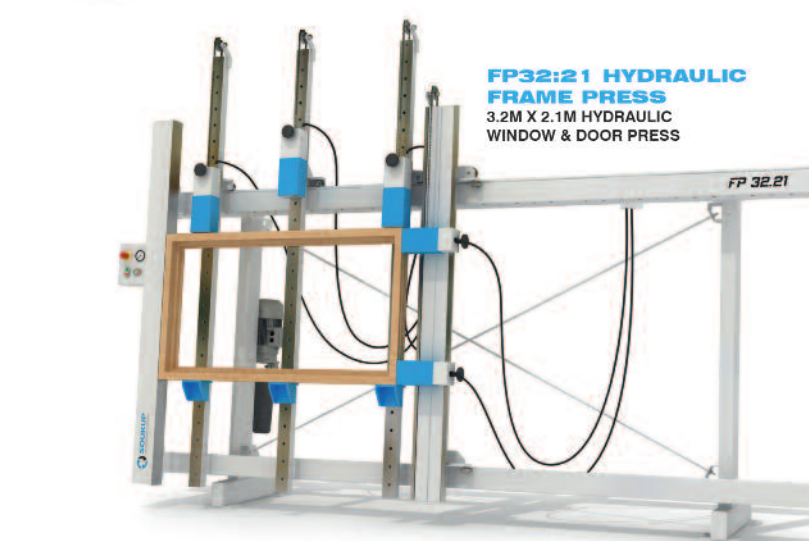
in the manufacture of wooden sash window replacement in the London area which it now does with speed, accuracy and no hassle. Another firm, DB Joinery of Hallatrow, Bristol manufacture traditional, flush, high performance, storm-proof casement windows and doors plus sliding sash windows on its Soukup Temac E fully automatic single end tenon machine.

These are just some of the clients Ian Brown and Jaroslav Soukup have helped develop a cutting edge to their business by improving efficiency and machining capability which helps open up markets which previously could not be maximised. It's an investment which helps keep these business ahead of their respective competition.

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(First published in Furniture & Joinery Production)

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